



Paul Amos

People Relations Manager and Co-operator
The Co-op, Heart of the Barossa

1938

THE SHEARD'S BUILDING THAT WOULD BECOME THE CO-OP

Co-operatives have had a presence in the Australian economic and social landscape since the 1850s. A co-operative is an autonomous association of persons united voluntarily to meet their common economic, social and cultural needs and aspirations, through a jointly owned and democratically controlled enterprise.



1944

THE CO-OP BECOMES PART OF THE COMMUNITY

The local shopping community rallied to purchase Sheard's Service Store Limited in Nuriootpa, South Australia. One of Australia's most successful Retail Co-operatives was born with an initial issue of 7500 one pound shares held in trust by the first Committee of Management.

SHEARD'S SERVICE STORE LIMITED		BALANCE SHEET AS AT 31st DECEMBER 1944	
LIABILITIES			
7500 shares of £1 each	7500 0 0		
Less: Reserves	1000 0 0		
NET ASSETS	6500 0 0		
(All of which are in money)			
Less: Reserve for depreciation	100 0 0		
Less: Reserve for contingencies	100 0 0		
Less: Reserve for bad debts	100 0 0		
Total Reserves	300 0 0		
Total Assets	6500 0 0		
Cash	100 0 0		
Stock	5000 0 0		
Property	1000 0 0		
Total	6500 0 0		
ASSETS			
Cash	100 0 0		
Stock	5000 0 0		
Property	1000 0 0		
Total	6500 0 0		

1978

THE CO-OP EXPANDS

Major expansion and redevelopment became evident as the Co-operative fought to fulfill the community's growing needs. The hardware division was rebuilt and expanded in 1978 and the furniture division was opened in 1987 to cater for the increasing residential development. Membership in the Co-operative grew rapidly to in excess of 12,000 members.



1994

FURTHER EXTENSIONS

The Co-op borrowed extensively to purchase a major parcel of commercial land to the south of the town. This land included a large "Mitre 10" hardware store which gave opportunity to merge and relocate the Co-operative's existing hardware division to the new site. Plans were underway to develop the Co-operative's own shopping centre



WE WANT TO MAKE
OUR COMMUNITY
A GREAT PLACE
TO LIVE.



OUR PURPOSE IS
TO NOT ONLY
PROVIDE THE
BEST SHOPPING
EXPERIENCE
POSSIBLE BUT
TO ALSO ENABLE
THE COMMUNITY
AS WHOLE TO
PROSPER.



18,000+
MEMBERS



OPERATING
SINCE
1944

AUSTRALIA'S
MOST DIVERSE
RETAIL
CO-OP



OVER
300
STAFF



AUSTRALIA'S
THIRD
LARGEST
INDEPENDENT
SUPERMARKET

\$67M
TURNOVER



MEMBER
OWNED



\$2
SHARE



SHOPPING CENTRE
OWNER WITH
21 OUTLETS




X10 MULTIPLIER OF
COMMUNITY
WEALTH




\$1.5M
MEMBER REBATES
ANNUALLY



\$33.1M
REDEVELOPMENT
PROGRAM



\$34.1M
NET ASSETS



\$125,000
SPONSORSHIP
& DONATIONS



SUPPORTING
REGIONAL
EMPLOYMENT

Sticky Money – The Co-op

The Co-op Foodland's revenue in 2013 was \$48 million. Approximately \$25 million of this commercial value is recycled through local suppliers, employees, members and the community to create human, intellectual and natural and social and relationship capital. For every dollar spent at The Co-op Foodland, an additional 76 cents of total value is created for the Nuriootpa region – we call this Sticky Money.



STICKY MONEY \$1.76

Sticky Money, Ernst & Young 2014

HELPING OUR COMMUNITY PROSPER



HEADING
TOWARDS THE
FINISH LINE

STAGE 1
Business Case



STAGE 2
Concept Design
and Project Brief



STAGE 3
DA Documentation



STAGE 4
Development Consent




STAGE 5
Tender and Award



STAGE 6
Delivery and Handover



A large, leafy tree stands in a field at sunset, with the sun low on the horizon and a wavy line below the text.

THE ENVY
OF REGIONAL
COMMUNITIES
AROUND THE
COUNTRY
